



More Options, More Control

Sales and F&I Solutions for POWER

U.S.

Close deals faster and more accurately while delivering the results you want with Finance and Insurance for POWER.

Superior Performance

Stop wasting time entering the same information over and over again. All POWER front-end applications share a single database for customer, vehicle, and deal records. Changes made in Finance and Insurance automatically update vehicle status and prospect information. That means fewer errors and less time reconciling changes.

Keep Your Process

Finance and Insurance has many tools available so you can negotiate with your customers the way you want to:

- Flex Entry allows you to define the fields on the screen so you can include information that is essential to you in working the deal and negotiating the terms.
- Master Deal offers a simple, single-column display that can be shown to a customer.
- Work-A-Deal gives you the ability to present up to four different vehicle, lease, and finance options.

	Proposal 1	Proposal 2	Proposal 3	Proposal 4
Deal Number	0030002 Quote	0005001 Quote	0005002 Quote	0005003 Quote
Deal Type	Finance	Finance	Lease	Lease
Lienholder/Lessor	05 DEANERN FU	01 ALLIED BAN	01 UNIVERSAL	01 UNIVERSAL
Stock Number	08091255	08091255	08091255	08091255
01 Sales Price	35095.00	35095.00	35095.00	35095.00
02 Total Sales Price	39069.50	38602.35	37667.00	37667.00
03 Cap Reduction			1779.00	1779.00
04 Down Payment	5500.00	2000.00	2000.00	2000.00
05 Trade Equity	1778.56	1779.00	1779.00	1779.00
06 Amt Fin/Net Cap	31790.94	34823.35	4364.46	3863.14
07 Residual/Balloon			15309.00	13851.00
08 Term	48	60	24	36
09 Rate	5.250	7.900	10.300	10.800
Payment	737.33	706.74	1137.39	886.07
Inn & Svc Contracts	SC SA 1	1		
Totals	Viewed	Added	Added	Added

Compare up to four deals on one screen with the Work-A-Deal function.

- Prospect Multi-Quote presents up to 18 different payment options on a single vehicle.
- The optional F&I Menu Selling application helps you present up to five packages with up to ten total payment options.

You Decide

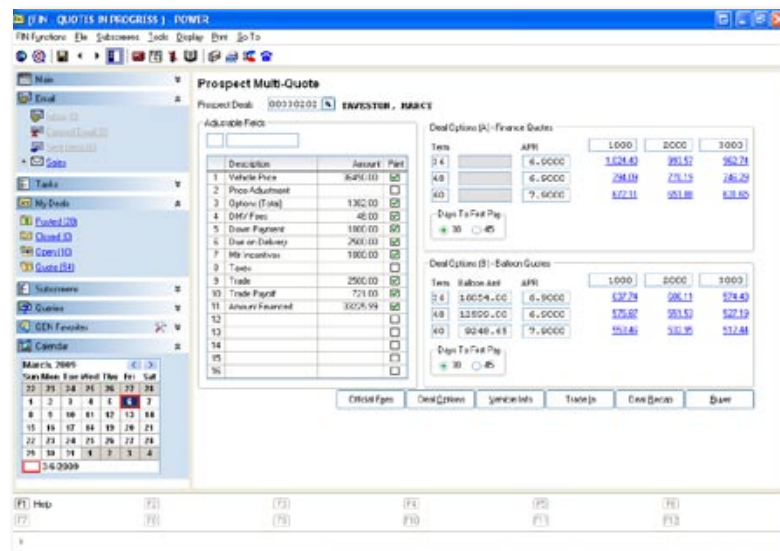
Ensure all your deals include the right information by deciding which fields will be required and which will be optional. You can even restrict the printing of forms if required fields are not filled in, reducing the chance you'll have to re-contract a deal because of missing information.

No Question

Ever had to resolve a commission dispute? Extensive timestamp audit trails easily disclose the history of every deal, making it easy for you to see who did what in the sales cycle. You can also receive immediate notification every time a deal is sold, stored, posted, or deleted by setting up automated alert e-mails.

Negotiate Terms, Not Price

An efficient F&I process helps improve customer satisfaction. With Finance and Insurance for POWER, you not only improve control of the F&I process, you have the flexibility to create a deal with terms that work for each customer.



Prospect Multi-Quote presents up to 18 different payment options on a single vehicle.

For more information on Finance and Insurance, please contact your Reynolds Account Manager, call 800.767.7879, or e-mail marketing@reyrey.com.