

## Real-Time Reporting

# POWER

U.S.

Business Office Solutions

### Ask Yourself...

- ? How much money am I losing through profit leaks that could be plugged with access to more and better information?
- ? When was the last time I looked into improving my Daily Operating Control based on new information available?
- ? Am I unable to easily compare key metrics from store to store or division to division?
- ? Am I missing important information that supports values on my DOC?

**Research shows business managers spend up to two hours a day searching for information, and more than 50% of the information they obtain has no value to them.<sup>1</sup>**

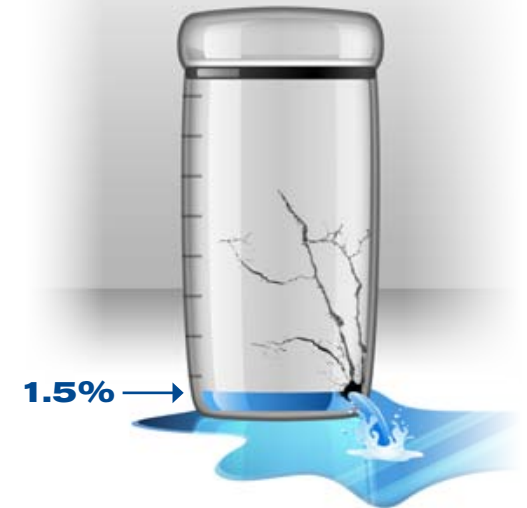
### Expect Results

- Save time and improve efficiency by having access to instant reports on-screen.
- Find profit leaks and revenue opportunities by easily keeping your DOC current.
- Improve efficiency with automatic calculations of important financial information such as store by store comparisons, Hours per RO, Effective Labor Rate, Parts to Labor ratio, and Net Change in Assets.
- Summarize data to help spot trends while drilling down to more details only when necessary using on-line reporting.

<sup>1</sup> Accenture

<sup>2</sup> NADA Data

### Monitor Profitability



Net pretax profit is 1.5% for the average dealer.<sup>2</sup> With profitability so low, shouldn't you be tracking every penny?

# Instant DOC

## About Instant DOC

Access, organize, compare, and graph accounting information with a software application that lets you create custom reports. Compare trends, make predictions based on current pace, and drill down to details.

**Easily compare data trends.**

DESCRIPTION	ACT BAL	PERIOD	VARIANCE	LAST MONTH	PREVIOUS	PERCENT	PREVIOUS
NEW VEHICLE EXPENSES	1,419	14,700	13,281	12,132	2,950	1,147	5.02
REPAIRS	1,184	1,151	0	0	0	0	0
<b>TOTAL VEHICLE</b>	<b>2,603</b>	<b>15,851</b>	<b>13,281</b>	<b>12,132</b>	<b>2,950</b>	<b>1,147</b>	<b>5.02</b>

**View data in graphical format to spot trends.**

DESCRIPTION	CURRENT	PREV3	PREV2	PREV1	PREV0	PREV-1	PREV-2	PREV-3
PERSONNEL EXPENSE	4,418	4,245	2,267	3,286	4,738	11,879	14,183	9,361

**Drill down to details including the image of the document.**

DESCRIPTION	AMOUNT	AMOUNT	AMOUNT
LABOR PER HOUR	14.00	14.00	14.00
LABOR SALES	1,200.00	1,200.00	1,200.00
GROSS	1,200.00	1,200.00	1,200.00
GROSS %	85.71	85.71	85.71
REPAIRS PER HO	1.80	1.80	1.80
EXP LABOR RATE	25.12	25.12	25.12
LABOR SALES PER HO	114.81	114.81	114.81
LABOR EXP PER HO	25.12	25.12	25.12
PARTS SALES PER HO	140.00	140.00	140.00
GROSS %	150.00	150.00	150.00
PARTS TO LABOR	3.71	3.71	3.71

## Highlights

- Real time reports viewable on-screen.
- Compare stores side-by-side across multiple client branches or divisions.
- Automatic calculations of important financial information and comparison to historical data.
- Drill down capability to itemized details and original documents.
- Create custom views of reports for each department.

Instant access to vital financial information helps your management team make informed decisions to keep you a step ahead. With up to the second information from Instant DOC you can make better business decisions.

Instant DOC