



Make Smarter Used Vehicle Valuations

Sales and F&I Solutions for ERA®

U.S.

Accelerate the time it takes to value an individual vehicle or determine the market value for your entire pre-owned vehicle inventory with Vehicle BookOut.

Vehicle BookOut gives you fast, easy access to comprehensive valuation information. As the only automated tool for used vehicle values that is fully integrated with ERA, Vehicle BookOut enables the valuation information to be saved with the deal.

Valuations are available from N.A.D.A. Official Used Car Guide® (monthly), Black Book® (weekly and monthly), and Kelley Blue Book® (Internet and regional).

Make Profitable Decisions

- Determine the market value of your entire pre-owned inventory in seconds.
- Monitor your pre-owned inventory investment and maximize profit using customizable inventory analysis reports.

Used Inventory Bookout

Search Criteria: Year [] Make [] Model [] Model # [] Vehicle Status []

Buttons: Search, Clear, Customize, Print, Close

		Stock#	Year	Make	Model	Cost	KBB Wholesale	BB Base WhSale...	NADA Base TradeIn	BB	
<input checked="" type="checkbox"/>	Book Vehicle	De...	N3T1010A	2001	NISSAN TRUCK	FRONTIER	\$7,526.00	\$4,300.00	\$4,025.00	\$5,225.00	\$5,
<input checked="" type="checkbox"/>	Book Vehicle	De...	02310R	2002	FORD	TAURUS	\$15,267.43	\$6,625.00	\$4,400.00	\$4,975.00	\$6,
<input checked="" type="checkbox"/>	Book Vehicle	De...	02125R	2002	FORD	FOCUS	\$10,071.80	\$5,450.00	\$5,350.00	\$4,900.00	\$7,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P6121	2001	PONTIAC	GRAND AM	\$9,083.00	\$4,575.00	\$4,300.00	\$4,700.00	\$6,
<input checked="" type="checkbox"/>	Book Vehicle	De...	NP1040A	1999	DODGE	DAKOTA	\$7,210.00	\$5,225.00	\$4,150.00	\$4,550.00	\$5,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P5750	2002	FORD	FOCUS	\$8,920.99	\$4,750.00	\$4,050.00	\$4,200.00	\$5,
<input checked="" type="checkbox"/>	Book Vehicle	De...	NP1045	2002	CHEVROLET	CAVALIER	\$7,901.00	\$4,375.00	\$4,450.00	\$4,075.00	\$6,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P6036	2001	FORD	FOCUS	\$9,376.35	\$4,700.00	\$3,550.00	\$4,050.00	\$5,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P6061	2000	FORD TRUCK	EXPLORER	\$12,592.10	\$6,325.00	\$3,400.00	\$4,000.00	\$5,
<input checked="" type="checkbox"/>	Book Vehicle	De...	031375A	2000	FORD	FOCUS	\$9,013.50	\$4,225.00	\$3,200.00	\$3,725.00	\$4,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P6051	2000	FORD	FOCUS	\$7,173.50	\$4,025.00	\$3,200.00	\$3,700.00	\$4,
<input checked="" type="checkbox"/>	Book Vehicle	De...	99T1109A	1994	FORD TRUCK	F150*	\$4,233.75	\$4,350.00	\$600.00	\$3,475.00	\$1,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P5802	2000	FORD	FOCUS	\$7,980.10	\$3,900.00	\$2,700.00	\$3,425.00	\$4,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P5810	2000	FORD	FOCUS	\$7,466.88	\$3,900.00	\$2,700.00	\$3,425.00	\$4,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P6064	2000	FORD	TAURUS	\$10,299.99	\$4,175.00	\$2,850.00	\$3,425.00	\$4,
<input checked="" type="checkbox"/>	Book Vehicle	De...	P5905	2000	FORD	ZX2	\$7,864.70	\$3,650.00	\$2,450.00	\$2,775.00	\$3,
<input checked="" type="checkbox"/>	Book Vehicle	De...	02T2684A	1998	FORD TRUCK	WINDSTAR	\$4,795.00	\$0.00	\$2,175.00	\$2,350.00	\$3,
<input checked="" type="checkbox"/>	Book Vehicle	De...	03T0933A	1990	FORD	ZX2	\$4,936.25	\$2,475.00	\$1,775.00	\$2,050.00	\$3,
<input checked="" type="checkbox"/>	Book Vehicle	De...	99T5268	1989	FORD	MUSTANG	\$4,708.83	\$1,500.00	\$3,350.00	\$1,400.00	\$4,

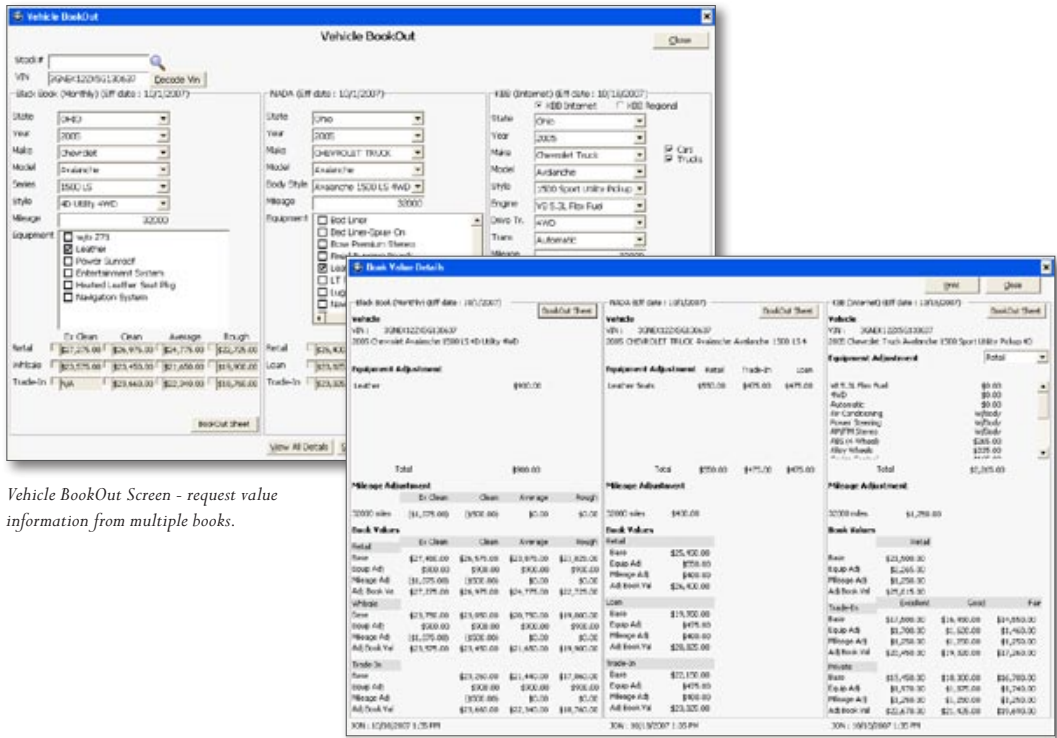
Select All
Vehicles Found: 242
Batch Bookout Complete, Booked 242 Vehicles
(Incomplete : 91, Base Value Only : 127, Booked : 24)

Selected Books
 Black NADA KBB (Internet) KBB (Regional)

Buttons: Bookout Vehicles, Spg

Bookout Entire Inventory - value used inventory from multiple book sources instantly.

Vehicle BookOut for ERA® Desking



Vehicle BookOut Screen - request value information from multiple books.

Book Value Details - side-by-side comparison on one screen.

Valuation at Your Fingertips

- Review multiple book sources on one screen side-by-side.
- Make smarter first-pencil proposals with automated trade valuation, available within the Desking application.
- Values are date, time, and user stamped with the deal for easy retrieval when the customer returns to make their purchase.

Say good-bye to manually flipping through books or accessing multiple Web sites for the valuation information you need. Let Vehicle BookOut help you accelerate your process with quick, simple access to comprehensive valuation information.

“Vehicle BookOut makes the sales process much easier. We use it for every trade-in and it saves us a lot of time. We no longer have to worry about outdated books or different web sites. And the book value is simply part of the deal now. Plus, the bookout sheet provides more credibility for the banks.”

Jim Kelly, System Administrator
Ferman Automotive
Tampa, FL

For more information on Vehicle BookOut, please contact your Reynolds Account Manager or call 1.800.767.7879.

